


We have more experience than our competition.



We represent more banks than our competition.

**Yacht, Aircraft and RV Lending
May 2019 Rates**

| Loan Amount | Program | Rate | Maximum Term | Minimum Down Pmt | Pmt/ 1,000 |
|---|---------------------------------|---------------------------------|--------------|------------------|---|
| \$100,000 + | * 3 year Fixed Rate | 4.25% | 20 years | 20% | \$6.19 |
| \$100,000 + | * 5 year Fixed Rate | 4.49% | 20 years | 20% | \$6.33  Dealer Decision Form - Day 5.2.19.pd |
| \$100,000 + | Fixed Rate New-Used 1998+ | 4.75% | 20 years | 20% | \$6.46 |
| \$100,000 + | Fixed Rate Used 1989+ | 4.99% | 20 years | 20% | \$6.60 |
| \$ 100,000 + *subject to 1999 or newer and high credit score 800+ | Fixed Rate | 4.74% | 20 years | 20% | \$6.46 |
| \$75,000-\$350,000 | ** Fixed Rate New-used 2003+ | 5.12% | 20 years | 30% | \$6.60 |
| 100,000 \$750,000+ | 30 day LIBOR | Variable- call for current rate | 20 years | 20% | TBD |

Rate is fixed for the designated number of years and adjusts monthly thereafter to the Prime Rate plus .50% and there is a 1% prepayment penalty for the first 12 months requires auto draft for monthly payment to bank. **Requires 800 credit score & 30% down, term to be applied if applicant qualifies – combination of discounts stackable. *** Requires 800 and above score and previous lending bank relationship discounts. Loan approvals good for 60 days, rate lock 30-60 days per individual bank terms.

Rates ,terms are subject to change without notice – call for latest rates/terms

[We have multiple bank sources for boats older boats from 1989 and Up!](#)



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Serving clients Nationwide

